



EtA Club presents opportunities to co-invest in entrepreneurial acquisitions of stable and scalable businesses generating \$500K-7M EBITDA annually. Access co-investment investment opportunities offering private equity returns at minimal cost. Accredited investors only.

EtA Club provides accredited investors access to the following:

- Independent Sponsors
- Self-Funded Search Deals
- Motivated and capable management focused on generating growth multiple expansion upside
- Qualified deal flow
- Profitable and scalable small firms
 - \$5-\$70M Revenue
 - \$500K-\$7M EBITDA
 - 25-30% target IRRs
 - 3-6x entry multiples

EtA Club offers its members opportunities to co-invest in the acquisitions of stable and scalable \$500K-7M EBITDA firms, led by qualified and motivated entrepreneurs, most of whom will assume management of their firms post-acquisition. Each deal is vetted by Club management before being introduced to our member base. The unique focus of the Club enables entrepreneurs to timely and efficiently access our Club members - an accredited and diverse investor base with demonstrated interest in investing in entrepreneurial acquisitions.

Evaluating Small Firm Private Equity (EtA Club) as an asset class

	EtA Club	Public Equities	Startups/VC	Real Estate (REITs)	Private Equity Fund
Return*	25-30%	9%	12%	10%	15-30%
Accessibility	Accessible minimums (often \$50-100K)	No minimums	\$250K - \$5M+ entry minimums	No minimums	\$250K - \$5M+ entry minimums
Commitment	3-10 years	Minimal	5-10 years	Minimal	5-10 years
Liquidity	Varied coupon structures	Public Securities - High	5-10 year lockup – no liquidity	Dividends	5-10 year lockup – minimal liquidity
Fees	2% business development fee (at close of deal only)	Minimal: Trading Fees	2% & 20%	Minimal: Trading Fees	2% & 20%
Owner/ Operator Alignment	Often Majority Direct Owner/Operator	ESOP & Options	Direct Equity	Operators with little to no equity	Operating Partners w/ Minority Ownership

*Based on relevant published asset class index and general investor expectations, does not imply a guaranteed return.

**EtA Club operates as a consultant and does not warranty or recommend any investment and strongly advises Client to perform their own independent due diligence prior to investment. No guarantees with respect to either return on investment or strength of the investment's proposed business model will be made by EtA. Potential deals will be presented simultaneously to multiple clients by EtA until a written agreement to invest is signed by both interested parties.

www.etaclub.org

info@etaclub.org



© 2019 EtA Investment Club, LLC